

BIRLA SUN LIFE INSURANCE COMPANY LIMITED

Registration Number: 109 dated 31st January 2001

Schedule 2**Commission expenses**

(Amounts in thousands of Indian Rupees)

Particulars	Audited Year ended 31st March 2010	Audited Year ended 31st March 2009
Commission Paid		
Direct - First Year Premium	4,173,582	4,112,061
Renewal Premium	981,747	696,814
Single Premium	6,645	9,005
Sub-total	5,161,974	4,817,880
Add: Commission on Re-insurance Accepted	-	-
Less: Commission on Re-insurance Ceded	-	-
Net Commission	5,161,974	4,817,880

Breakup of CommissionParticulars

Individual Agents	2,939,803	2,803,265
Brokers	348,027	355,751
Corporate Agents	1,838,800	1,542,738
Referral	35,344	116,126
Total	5,161,974	4,817,880

Note: Refer Schedule 16 Note 2 (d)