

BIRLA SUN LIFE INSURANCE COMPANY LIMITED

Registration Number: 109 dated 31st January 2001

Condensed Profit and Loss Account for the quarter and nine months ended 31st December, 2010**Shareholders' Account (Non - Technical Account)**

(Amounts in thousands of Indian Rupees)

| Particulars | Unaudited Quarter ended 31st December 2010 | Unaudited Quarter ended 31st December 2009 | Audited Nine months ended 31st December 2010 | Unaudited Nine months ended 31st December 2009 |
|--|---|---|---|---|
| Amounts transferred from Policyholders' Account (Technical Account) | 1,519,877 | 20,042 | 2,327,556 | 49,536 |
| Income from Investments | | | | |
| (a) Interest, Dividend & Rent - Gross | 88,738 | 77,603 | 259,800 | 224,109 |
| (b) Profit on Sale / Redemption of investments | 12,965 | 3,753 | 26,363 | 12,929 |
| (c) (Loss) on sale / redemption of investments | - | - | - | - |
| (d) Gain / (Loss) on Amortisation | (3,829) | (5,208) | (11,641) | (15,017) |
| Other Income | - | - | - | - |
| Total (A) | <u>1,617,751</u> | <u>96,190</u> | <u>2,602,078</u> | <u>271,557</u> |
| Expense other than those directly related to the insurance business | 171 | 1,595 | 508 | 5,175 |
| Bad debts written off | - | - | - | - |
| Provision (other than taxation) | | | | |
| (a) For diminution in the value of investment (net) | - | - | - | - |
| (b) Provision for doubtful debts | - | - | - | - |
| (c) Others | - | - | - | - |
| (d) Contribution to the Policyholders' Account | 350,944 | 1,522,782 | 1,042,325 | 4,078,176 |
| Total (B) | <u>351,115</u> | <u>1,524,377</u> | <u>1,042,833</u> | <u>4,083,351</u> |
| Profit/(Loss) before tax | <u>1,266,636</u> | <u>(1,428,187)</u> | <u>1,559,245</u> | <u>(3,811,794)</u> |
| Provision for taxation | - | - | - | - |
| Profit/(Loss) after tax | <u>1,266,636</u> | <u>(1,428,187)</u> | <u>1,559,245</u> | <u>(3,811,794)</u> |
| Appropriations | | | | |
| (a) Balance at the beginning of the year | (19,982,431) | (18,303,682) | (20,275,040) | (15,920,075) |
| (b) Interim dividends paid during the year | - | - | - | - |
| (c) Proposed final dividend | - | - | - | - |
| (d) Dividend distribution tax | - | - | - | - |
| (e) Transfer to reserves / other accounts | - | - | - | - |
| Loss carried forward to Balance Sheet | <u>(18,715,795)</u> | <u>(19,731,869)</u> | <u>(18,715,795)</u> | <u>(19,731,869)</u> |
| Earning Per Share (Basic and Diluted), Face Value of Rs. 10 (in Rs.) | 0.64 | (0.75) | 0.79 | (2.00) |